

# Fall 2020 and Spring 2021 MBA Course Schedule

## *Fall 2020 Willamette MBA Planned Course Schedule (Subject to Change)*

| PROG | LOC              | TYPE                  | CRSE. NO.    | INSTRUCTOR                                   | COURSE TITLE  | TIME              | CR | ROOM   | DAY   |
|------|------------------|-----------------------|--------------|--|---|-------------------|----|--------|-------|
| ECCC | Salem            | Required              | GSM-5103-01  | Robert Walker                                | Data Analysis, Modeling & Decision Making                     | 10:30am - 12:30pm | 3  | M201   | Th    |
| ECCC | Salem            | Required              | GSM-5103L-01 | Robert Walker                                | Data Analysis, Modeling & Decision Making                     | 2:00 - 3:00pm     | 0  | Remote | Th    |
| ECCC | Salem            | Required              | GSM-5103L-02 | Robert Walker                                | Data Analysis, Modeling & Decision Making                     | 3:30 - 4:30pm     | 0  | Remote | Th    |
| ECCC | Salem            | Required              | GSM-5104-01  | Lisbeth Claus                                | Managing Individuals, Teams and Organizations                 | 4:00pm - 5:30pm   | 3  | Remote | Mo/We |
| ECCC | Salem            | Required              | GSM-5105-01  | Romana Autrey                                | Accounting for Managers                                       | 8:30am - 10:00am  | 3  | M201   | Tu/Th |
| ECCC | Salem            | Required              | GSM-5108-01  | Ashley Nixon & Marianne Bradshaw             | PACE I: Practical Application for Careers & Enterprises       | 10:30am - 12:00pm | 3  | M201   | Mo/We |
| ECCC | Salem            | Required              | GSM-5111-01  | Jon Thompson                                 | Economics and Finance I                                       | 8:30am - 10:00am  | 3  | M201   | Mo/We |
| ECCC | Salem            | Required              | GSM-6121-01  | Jon Thompson                                 | Politics and Public Policy for Managers                       | 10:30am - 12:00pm | 3  | A101   | Mo/We |
| ECCC | Salem & Portland | Experiential Elective | GSM-6013A-01 | Nicole Thibodeau                             | Philanthropic Investment for Community Impact                 | 4:00pm - 5:50pm   | 4  | Remote | Mo/We |
| ECCC | Salem            | 2nd-yElective         | GSM-6014-01  | Henry Bi                                     | Management Analytics  | 1:00pm - 2:50pm   | 4  | M204   | Tu/Th |
| ECCC | Salem            | Elective              | GSM-6015-01  | Romana Autrey                                | Accounting and Incentives in Organizations                    | 3:30pm - 5:20pm   | 4  | M204   | Tu/Th |
| ECCC | Salem            | Elective              | GSM-6220-01  | Henry Bi                                     | Lean Six Sigma  | 10:00am - 11:50am | 4  | M204   | Tu/Th |
| ECCC | Portland         | Experiential Elective | GSM-6226-01  | Bill Forster, Rob Wiltbank, & Scott Davidson | Angel Investing I   | 1:00pm - 4:50pm   | 4  | P001   | Fr    |
| ECCC | Portland         | Elective              | GSM-6228-01  | Anusha Ramesh                                | Entrepreneurial Thinking                                      | 6:00pm - 9:50pm   | 4  | Remote | Fr    |
| ECCC | Salem            | Elective              | GSM-6236-01  | Lisbeth Claus                                | HR Principles and Practices                                   | 8:30am - 10:20am  | 4  | Remote | Mo/We |
| ECCC | Salem            | Elective              | GSM-6249-01  | Denise Hoover                                | Project Management  | 6:00pm - 9:50pm   | 4  | M201   | We    |
| ECCC | Salem            | Elective              | GSM-6258-01  | Qiming Wang                                  | International Finance   | 6:00pm - 9:50pm   | 4  | M204   | Mo    |
| ECCC | Salem            | Elective              | GSM-6260-01  | Debra Ringold                                | Research for Marketing Decisions                              | 6:00pm - 9:50pm   | 4  | M204   | We    |
| ECCC | Salem            | Elective              | GSM-6261-01  | Elliot Maltz                                 | Marketing Strategy  | 1:30pm - 3:20pm   | 4  | Remote | Mo/We |
| ECCC | Salem            | Experiential Elective | GSM-6291-01  | Alex Russell                                 | Investments<br><i>Must be taken with GSM-6292A</i>            | 6:00pm - 9:50pm   | 4  | M204   | Tu    |
| ECCC | Salem            | Experiential Elective | GSM-6292A-01 | Chris Magana                                 | Student Investment Fund<br><i>Must be taken with GSM-6291</i> | 6:00pm - 9:50pm   | 4  | M204   | Th    |

|              |          |          |                      |                          |   |                  |   |          |    |
|--------------|----------|----------|----------------------|--------------------------|---|------------------|---|----------|----|
| MBAP         | Portland | Required | GSM-PR-621-P1        | Ashley Nixon             | LEAD: Leadership Effectiveness and Development      | 6:00pm - 9:50pm  | 4 | P001     | Tu |
| MBAP         | Portland | Required | GSM-PR-622-P1        | Robert Walker            | Data Analysis, Modeling and Decision Making         | 6:00pm - 9:50pm  | 4 | P001     | Mo |
| MBAP         | Portland | Required | GSM-PR-631-P2        | Anusha Ramesh            | Strategic Management                                | 6:00pm - 9:50pm  | 4 | Remote   | Mo |
| MBAP         | Portland | Required | GSM-PR-632-P2        | Tony Cadena & David Grau | IMAP (Integrative Management Project)               | 6:00pm - 9:50pm  | 4 | Remote   | Tu |
| MBAP         | Portland | Required | GSM-PR-626-P3        | George Gu                | Finance and Economics for Managers                  | 6:00pm - 9:50pm  | 4 | P001     | We |
| MBAP         | Portland | Elective | GSM-PR-629-P3        | Brad Avakian             | Politics and Public Policy for Managers             | 6:00pm - 9:50pm  | 4 | Remote   | Th |
| MBAP         | Portland | Required | GSM-PR-625-P4        | Elliot Maltz             | Creating and Implementing Market-Driven Strategies  | 6:00pm - 9:50pm  | 4 | Remote   | We |
| MBAP         | Portland | Elective | GSM-PR-628-P4        | Gary Knight              | Global Management & Innovation                      | 6:00pm - 9:50pm  | 4 | Remote   | Th |
| MBAP         | Salem    | Required | GSM-PR-621-S1        | Tony Cadena              | LEAD: Leadership Effectiveness and Development      | 6:00pm - 9:50pm  | 4 | Remote   | Mo |
| MBAP         | Salem    | Required | GSM-PR-622-S1        | Robert Walker            | Data Analysis, Modeling and Decision Making         | 6:00pm - 9:50pm  | 4 | F102     | Tu |
| MBAP         | Salem    | Required | GSM-PR-626-S2        | George Gu                | Finance and Economics for Managers                  | 6:00pm - 9:50pm  | 4 | F102     | Mo |
| Data Science | Portland | Required | DATA-502-01/GSM-6019 | Heather Kitada Smalley   | Data Visualization, Reporting, and Presentation     | 6:00pm - 9:50pm  | 4 | Remote   | Mo |
| Data Science | Portland | Required | DATA-501-01/GSM-6018 | Jake Hoskins             | Foundations of Data Science with R                  | 6:00pm - 9:50pm  | 4 | Remote   | Tu |
| Data Science | Portland | Required | DATA-520-01/GSM-6020 | Jake Hoskins             | Marketing Analytics                                 | 6:00pm - 9:50pm  | 4 | Remote   | Fr |
| Minor        | Salem    | Required | BUS-2101-01          | Debra Ringold            | Introduction to Management<br>Credits on CAS System | 7:00pm - 10:00pm | 1 | Kan102   | M  |
| Minor        | Salem    | Required | BUS-3104-01          | Qiming Wang              | Finance<br>Credits on CAS System                    | 7:00pm - 10:00pm | 1 | Ford 102 | We |

***Spring 2021 Willamette MBA Planned Course Schedule (Subject to Change)***

|      |                  |                       |              |                                  |  |                   |   |        |       |
|------|------------------|-----------------------|--------------|----------------------------------|--|-------------------|---|--------|-------|
| ECCC | Salem            | Required              | GSM-5107-01  | Elliot Maltz                     | Marketing: Creating Satisfied Consumers                  | 10:30am - 12:00pm | 3 | Remote | Tu/Th |
| ECCC | Salem            | Required              | GSM-5109-01  | Ashley Nixon & Marianne Bradshaw | PACE II: Practical Application for Careers & Enterprises | 10:30am - 12:00pm | 3 | M201   | Mo/We |
| ECCC | Salem            | Required              | GSM-5112-01  | Qiming Wang                      | Economics and Finance II                                 | 8:30am - 10:00am  | 3 | M201   | Mo/We |
| ECCC | Salem            | Required              | GSM-5114-01  | Henry Bi                         | Operations and Systems Management                        | 1:00pm - 2:30pm   | 3 | Remote | Tu/Th |
| ECCC | Salem            | Required              | GSM-6123-01  | Bill Forster                     | Strategic Management                                     | 2:00am - 5:00pm   | 3 | Remote | Mo    |
| ECCC | Salem            | Elective              | GSM-6011-01  | Gary Knight                      | International Management                                 | 6:00pm - 9:50pm   | 4 | Remote | Th    |
| ECCC | Salem & Portland | Experiential Elective | GSM-6013B-01 | Nicole Thibodeau                 | Philanthropic Investment for Community Impact            | 5:30pm - 9:20pm   | 4 | Remote | Th    |
| ECCC | Salem            | 2nd-year Elective     | GSM-6017-01  | George Gu                        | Valuation  | 6:00pm - 9:50pm   | 4 | M204   | Mo    |
| ECCC | Salem            | Experiential Elective | GSM-6201-01  | Jon Thompson                     | Public Policy Studies                                    | 6:00pm - 9:50pm   | 4 | M201   | Tu    |

|              |          |                       |              |  |   |                   |   |            |       |
|--------------|----------|-----------------------|--------------|--|---|-------------------|---|------------|-------|
| ECCC         | Salem    | 2nd-year Elective     | GSM-6202-01  | Ted Romanowitz                               | Product Planning  | 6:00pm - 9:50pm   | 4 | M201       | We    |
| ECCC         | Salem    | Elective              | GSM-6206-01  | Nicole Thibodeau                             | Financial Statement Analysis  | 3:00pm - 4:50pm   | 4 | Remote     | Tu/Th |
| ECCC         | Salem    | 2nd-year Elective     | GSM-6223-01  | Henry Bi                                     | Enterprise Data Management  | 10:00am - 11:50am | 4 | M204       | Tu/Th |
| ECCC         | Portland | Experiential Elective | GSM-6227-01  | Bill Forster, Rob Wiltbank, & Scott Davidson | Angel Investing II  | 1:00pm - 4:50pm   | 4 | Remote     | Fr    |
| ECCC         | Salem    | 2nd-year Elective     | GSM-6231-01  | Debra Ringold                                | Strategic Marketing for Public and Private Not-for-Profit Organizations | 6:00pm - 9:50pm   | 4 | M201       | Mo    |
| ECCC         | Salem    | Elective              | GSM-6272-01  | Mike Hand                                    | Data Science for Strategic Applications                                 | 3:00pm - 4:50pm   | 4 | M201       | Tu/Th |
| ECCC         | Portland | Experiential Elective | GSM-6281-01  | Bill Forster                                 | Developing New Ventures   | 6:00pm - 9:50pm   | 4 | Remote     | Tu    |
| ECCC         | Salem    | Elective              | GSM-6283-01  | Qiming Wang                                  | Corporate Finance   | 2:00pm - 5:50pm   | 4 | M204       | We    |
| ECCC         | Salem    | Experiential Elective | GSM-6292B-01 | Ernesto Toskovic                             | Student Investment Fund   | 6:00pm - 9:50pm   | 4 | M204       | Th    |
| MBAP         | Portland | Required              | GSM-623-P1   | Romana Autrey                                | Accounting for Managers   | 6:00pm - 9:50pm   | 4 | P001       | Tu    |
| MBAP         | Portland | Required              | GSM-624-P1   | Polly Rizova                                 | Managing Individuals, Teams and Organizations                           | 6:00pm - 9:50pm   | 4 | Remote     | Mo    |
| MBAP         | Portland | Required              | GSM-621-P2   | Ashley Nixon                                 | LEAD: Leadership Effectiveness and Development                          | 6:00pm - 9:50pm   | 4 | P002       | Tu    |
| MBAP         | Portland | Required              | GSM-622-P2   | Jake Hoskins                                 | Data Analysis, Modeling and Decision Making                             | 6:00pm - 9:50pm   | 4 | Remote     | Mo    |
| MBAP         | Portland | Required              | GSM-627-P3   | Andrew Kach                                  | Operations and Information Management                                   | 6:00pm - 9:50pm   | 4 | Remote     | We    |
| MBAP         | Portland | Elective              | GSM-630-P3   | Heather Van Meter                            | Sustainability, Social Responsibility, and Ethics                       | 6:00pm - 9:50pm   | 4 | Remote     | Th    |
| MBAP         | Portland | Required              | GSM-626-P4   | George Gu                                    | Finance and Economics for Managers                                      | 6:00pm - 9:50pm   | 4 | P001       | We    |
| MBAP         | Salem    | Required              | GSM-623-S1   | Romana Autrey                                | Accounting for Managers   | 6:00pm - 9:50pm   | 4 | Mudd 301   | Mo    |
| MBAP         | Salem    | Required              | GSM-624-S1   | Polly Rizova                                 | Managing Individuals, Teams and Organizations                           | 6:00pm - 9:50pm   | 4 | Remote     | Tu    |
| MBAP         | Salem    | Required              | GSM-627-S2   | Andrew Kach                                  | Operations and Information Management                                   | 6:00pm - 9:50pm   | 4 | Mudd 301   | Tu    |
| Minor        | Salem    | Required              | BUS-2102-01  | Tim Johnson                                  | Organizations<br><i>Credits on CAS System</i>                           | 7:00pm - 10:00pm  | 1 | Ford 102   | M     |
| Minor        | Salem    | Required              | BUS-2103-01  | Romana Autrey                                | Accounting<br><i>Credits on CAS System</i>                              | 6:00pm - 9:00pm   | 1 | M201       | Th    |
| Minor        | Salem    | Required              | BUS-3105-01  | Debra Ringold                                | Marketing<br><i>Credits on CAS System</i>                               | 7:00pm - 10:00pm  | 1 | Kaneko 122 | We    |
| Data Science | Portland | Required              | DATA-503-01  | Jake Hoskins                                 | Fundamentals of Data Engineering  | 6:00pm - 9:50pm   | 4 | Remote     | Tu    |
| Data Science | Portland | Required              | DATA-504-01  | Jameson Watts                                | Applied Machine Learning  | 6:00pm - 9:50pm   | 4 | Remote     | Mo    |
| Data Science | Portland | Required              | DATA-521-01  | Robert Walker                                | Time Series Modeling  | 6:00pm - 9:50pm   | 4 | Remote     | Fr    |

**Summer 2021 Willamette MBA Planned Course Schedule** *(Subject to Change)*

|              |          |          |                          |                           |   |                 |   |      |    |
|--------------|----------|----------|--------------------------|---------------------------|---|-----------------|---|------|----|
| ECCC         | Salem    | Elective | GSm-6243-01              | Ted Romanowitz            | Sales Management  | 6:00pm - 9:50pm | 4 | M201 | Tu |
| ECCC         | Salem    | Elective | GSm-6294-01              | Chris Magana              | Student Investment Fund   | 6:00pm - 9:50pm | 4 | M201 | Th |
| MBAP         | Portland | Required | GSMPR-625-P1             | Jameson Watts             | Creating and Implementing Market-Driven Strategies                          | 6:00pm - 9:50pm | 4 | TBA  | Tu |
| MBAP         | Portland | Required | GSMPR-623-P2             | Nicole Thibodeau          | Accounting for Managers   | 6:00pm - 9:50pm | 4 | TBA  | Mo |
| MBAP         | Portland | Required | GSMPR-624-P2             | Polly Rizova              | Managing Individuals, Teams and Organizations                               | 6:00pm - 9:50pm | 4 | TBA  | Tu |
| MBAP         | Portland | Required | GSMPR-631-P3             | Anusha Ramesh             | Strategic Management  | 6:00pm - 9:50pm | 4 | TBA  | We |
| MBAP         | Portland | Required | GSMPR-632-P3             | Tony Cadena & David Grau  | IMAP (Integrative Management Project) Capstone Course for MBA Professionals | 6:00pm - 9:50pm | 4 | TBA  | Th |
| MBAP         | Portland | Required | GSMPR-627-P4             | Andrew Kach               | Operations and Information Management                                       | 6:00pm - 9:50pm | 4 | TBA  | We |
| MBAP         | Portland | Elective | GSMPR-630-P4/DATA-523-01 | Polly Rizova              | Special Topics / Data Ethics  | 6:00pm - 9:50pm | 4 | TBA  | Th |
| MBAP         | Portland | Elective | GSMPR-641-PE             | Andrew Kach               | Global Supply Chain Elective  | 6:00pm - 9:50pm | 4 | TBA  | Th |
| MBAP         | Salem    | Required | GSMPR-625-S1             | Jameson Watts             | Creating and Implementing Market-Driven Strategies                          | 6:00pm - 9:50pm | 4 | TBA  | Mo |
| MBAP         | Salem    | Elective | GSMPR-628-S1             | Gary Knight               | Global Management & Innovation  | 6:00pm - 9:50pm | 4 | TBA  | Tu |
| MBAP         | Salem    | Required | GSMPR-631-S2             | Anusha Ramesh             | Strategic Management  | 6:00pm - 9:50pm | 4 | TBA  | Mo |
| MBAP         | Salem    | Required | GSMPR-632-S2             | Joan Reukauf & Chi Nguyen | IMAP (Integrative Management Project) Capstone Course for MBA Professionals | 6:00pm - 9:50pm | 4 | TBA  | Tu |
| MBAP         | Salem    | Elective | GSMPR-629-SE             | Brad Avakian              | Politics and Public Policy for Managers                                     | 6:00pm - 9:50pm | 4 | TBA  | Tu |
| Data Science | Portland | Required | DATA-522-01              | Hendrik Orem              | Python Programming for Data Science   | 6:00pm - 9:50pm | 4 | TBA  | Mo |
| Data Science | Portland | Required | DATA-505-01              | Jameson Watts             | Capstone Project  | 6:00pm - 9:50pm | 4 | TBA  | F  |

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