

Fall 2021 and Spring 2022 MBA Course Schedule

Fall 2021 Willamette MBA Planned Course Schedule (Subject to Change)

PROG	LOC	TYPE	CRSE. NO.	INSTRUCTOR	COURSE TITLE	TIME	CR	ROOM	DAY
ECCC	SAL	Required	GSM-5103-01	Robert Walker	Data Analysis, Modeling and Decision Making	10:00am-12:00pm	3	M201	Th
ECCC	SAL	Required	GSM-5103L-01	Robert Walker	Data Analysis Lab	1:00pm-2:00pm	0	M201	Th
ECCC	SAL	Required	GSM-5103L-01	Robert Walker	Data Analysis Lab	3:00pm-4:00pm	0	M201	Th
ECCC	SAL	Required	GSM-5104-01	Ashley Nixon	Managing Individuals, Teams and Organizations	1:30pm-3:00pm	3	M201	Mo/We
ECCC	SAL	Required	GSM-5105-01	Kawika Pierson	Accounting for Managers	1:00pm-4:00pm	3	M201	Tu
ECCC	SAL	Required	GSM-5108-01	Jim Ostler	PACE I: Practical Application for Careers and Enterprises	8:30am-10:00am	3	M201	Mo/We
ECCC	SAL	Required	GSM-5111-01	Jon Thompson	Economics and Finance I	10:30am-12:00pm	3	M201	Mo/We
ECCC	SAL and PDX	Experiential	GSM-6013A-01	Nicole Thibodeau	Philanthropic Investment for Community Impact	4:00pm-5:50pm	4	TBA	Tu/Th
ECCC	SAL	Elective	GSM-6014-01	Henry Bi	Management Analytics	1:30pm-3:30pm	4	M204	Tu/Th
ECCC	SAL	Elective	GSM-6015-01	Romana Autrey	Accounting and Incentives in Organizations	9:00am-11:00am	4	M301	Tu/Th
ECCC	SAL	Elective	GSM-6017-01	George Gu	Valuation	6:00pm-9:50pm	4	M301	Th
ECCC	PDX	Elective	GSM-6020-01	Jake Hoskins	Marketing Analytics	6:00pm-9:50pm	4	TBA	Tu
ECCC	SAL	Elective	GSM-6024-01	Kieran O'Connor	Managerial Decision-Making and Negotiation	6:00pm-9:50pm	4	M204	Th
ECCC	SAL	Required	GSM-6121-01	Jon Thompson	Politics and Public Policy for Managers	1:30pm-3:00pm	3	A101	Mo/We
ECCC	SAL	Elective	GSM-6210-01	Romana Autrey	Accounting for Decision-Making	1:30pm-3:30pm	4	M301	Tu/Th
ECCC	PDX	Experiential	GSM-6226-01	Bill Forster, Rob Wiltbank, and Scott Davidson	Angel Investing I	1:00pm-4:50pm	4	PDX	Fr
ECCC	PDX	Elective	GSM-6228-01	Anusha Ramesh	Entrepreneurial Thinking	6:00pm-9:50pm	4	PDX	Tu
ECCC	SAL	Elective	GSM-6249-01	Denise Hoover	Project Management	6:00pm-9:50pm	4	M204	Mo
ECCC	SAL	Elective	GSM-6283-01	Qiming Wang	Corporate Finance	10:00am-12:00pm	4	M301	Mo/We
ECCC	SAL	Elective	GSM-6260-01	Debra Ringold	Research for Marketing Decisions	10:00am-12:00pm	4	M204	Mo/We
ECCC	SAL	Experiential	GSM-6202-01	Ted Romanowitz	Product Planning	6:00pm-9:50pm	4	M201	We
ECCC	SAL	Experiential	GSM-6291-01	Alex Russell	Investments	6:00pm-9:50pm	4	M301	Mo
ECCC	SAL	Experiential	GSM-6292A-01	Chris Magana	Student Investment Fund	6:00pm-9:50pm	4	M301	We
MBA-P	PDX	Required	GSM-PR-621-P3	Ashley Nixon	LEAD: Leadership Effectiveness and Development	6:00pm-9:50pm	4	Mkt.St.104	Th
MBA-P	SAL	Required	GSM-PR-621-S2	Tony Cadena	LEAD: Leadership Effectiveness and Development	6:00pm-9:50pm	4	REM	Mo
MBA-P	PDX	Required	GSM-PR-622-P3	Jake Hoskins	Data Analysis, Modeling and Decision Making	6:00pm-9:50pm	4	Mkt.St.104	We

MBA-P	SAL	Required	GSMPR-622-S2	Robert Walker	Data Analysis, Modeling and Decision Making	6:00pm-9:50pm	4	M201	Tu
MBA-P	PDX	Required	GSMPR-627-P2	Andrew Kach	Operations	6:00pm-9:50pm	4	Mkt.St.103	Mo
MBA-P	PDX	Required	GSMPR-629-PE	Brad Avakian	Politics and Public Policy for Managers	6:00pm-9:50pm	4	Mkt.St.104	Tu
MBA-P	SAL	Required	GSMPR-627-S1	Andrew Kach	Operations	6:00pm-9:50pm	4	M201	Tu
MBA-P	PDX	Required	GSMPR-626-P1	George Gu	Finance and Economics for Managers	6:00pm-9:50pm	4	Mkt.St.104	Mo
MBA-P	PDX	Required	GSMPR-631-P4	Anusha Ramesh	Strategic Management	6:00pm-9:50pm	4	Mkt.St.103	We
MBA-P	PDX	Required	GSMPR-632-P4	Tony Cadena and David Grau	IMAP (Integrative Management Project)	6:00pm-9:50pm	4	REM	Th
BUS	SAL	CAS Curriculum	BUS-2101-01	Debra Ringold	Introduction to Management	12:50pm-2:20pm	4	M204	Mo/We
BUS	SAL	CAS Curriculum	BUS-3104-01	Qiming Wang	Managerial Finance	2:30pm-4:00pm	4	M204	Mo/We
BUS	SAL	CAS Curriculum	BUS-2102-01	Kieran O'Connor	Organizations - Design, Management, and Change	12:50pm-2:20pm	4	M204	Tu/Th

Spring 2022 Willamette MBA Planned Course Schedule (Subject to Change.)

ECCC	SAL	Required	GSM-5107-01	Jake Hoskins	Marketing: Creating Satisfied Consumers	1:00pm-2:30pm	3	M201	Tu/Th
ECCC	SAL	Required	GSM-5109-01	James Ostler	PACE II: Practical Applications for Careers and Enterprise	8:30am-10:00am	3	M201	Tu/Th
ECCC	SAL		GSM-5109L-01	James Ostler	PACE Lab -- placeholder	8:30am-9:45am		M201	Mo/We
ECCC	SAL	Required	GSM-5112-01	Qiming Wang	Economics and Finance II	10:30am-12:00pm	3	M201	Tu/Th
ECCC	SAL	Required	GSM-5114-01	Henry Bi	Operations & Systems Management	1:30pm-3:00pm	3	M201	Mo/We
ECCC	SAL	2nd-year Required	GSM-6123-01	William Forster	Strategic Management	1:00pm-4:00pm	3	A101	Mo
ECCC	SAL	Elective	GSM-6011-01	Gary Knight	International Management	6:00pm-9:50pm	4	A101	Tu
ECCC	SAL & PDX	Experiential Elective	GSM-6013B-01	Nicole Thibodeau	Philanthropic Investment in Community	4:30pm-8:20pm	4	REM	Wed
ECCC	SAL	Experiential Elective	GSM-6025-01	Ted Romanowitz	Product Management	6:00pm-9:50pm	4	M201	Wed
ECCC	SAL	Experiential Elective	GSM-6201-01	Jon Thompson	Public Policy Studies	6:00pm-9:50pm	4	A101	Mo
ECCC	SAL	Elective	GSM-6206-01	Kawika Pierson	Financial Statement Analysis	6:00-9:50pm	4	M204	Wed
ECCC	SAL	Experiential Elective	GSM-6211-01	Polly Rizova	Managing Organizational Change	10:00am-11:50am	4	M204	Mo/We
ECCC	SAL	Elective	GSM-6222-01	Kawika Pierson	Business Dynamics	6:00pm-9:50pm	4	M301	Mo
ECCC	SAL	Elective	GSM-6223-01	Henry Bi	Enterprise Data Management	10:00am-11:50am	4	M201	Mo/We
ECCC	PDX	Experiential Elective	GSM-6227-01	William Forster	Angel Investing II	1:00pm-4:50pm	4	PDX Ctr	Fr
ECCC	SAL	Elective	GSM-6231-01	Debra Ringold	Strategic Marketing for Public and Private Not-for-Profit Organizations	1:00pm-2:50pm	4	M301	Tu/Th
Elective	PDX	Elective	GSM-6248-01	Ashley Nixon	HR Development	6:00pm-9:50pm	4	PDX Ctr	Mo
ECCC	SAL	Elective	GSM-6270-01	Robert Walker	Negotiation, Bargaining, and the Economics of Strategy	6:00pm-9:50pm	4	M201	Mo
ECCC	SAL	Elective	GSM-6275-01	Andrew Kach	Global Purchasing and Supply Chain Management	1:00pm-2:50pm	4	A101	Tu/Th
ECCC	SAL	Experiential Elective	GSM-6281-01	William Forster	Developing New Ventures	6:00pm-9:50pm	4	A101	Wed

ECCC	SAL	Experiential Elective	GSM-6292B-01	Ernesto Toskovic	Student Investment Fund	6:00pm-9:50pm	4	A111	Tu
ECCC	SAL	Elective	GSM-6296-01	Elliot Maltz	Sustainability Management	6:00pm-9:50pm	4	M301	Wed
MBA-P	PDX	Required	GSM-621-P4	Ashley Nixon	LEAD: Leadership Effectiveness and Development	6:00pm-9:50pm	4	PDX Ctr	Wed
MBA-P	PDX	Required	GSM-622-P4	Robert Walker	Data Analysis, Modeling and Decision Making	6:00pm-9:50pm	4	PDX Ctr	Thurs
MBA-P	PDX	Required	GSM-623-P3	Nicole Thibodeau	Accounting for Managers	6:00pm-9:50pm	4	PDX Ctr	Thurs
MBA-P	SAL	Required	GSM-623-S2	Kawika Pierson	Accounting for Managers	6:00pm-9:50pm	4	M201	Tu
MBA-P	PDX	Required	GSM-624-P3	Kieran O'Connor	Managing Individuals, Teams and Organizations	6:00pm-9:50pm	4	PDX Ctr	Wed
MBA-P	SAL	Required	GSM-624-S2	Polly Rizova	Managing Individuals, Teams and Organizations	6:00pm-9:50pm	4	M204	Mo
MBA-P	PDX	Required	GSM-625-P2	Jake Hoskins	Creating and Implementing Market-Driven Strategies	6:00pm-9:50pm	4	PDX Ctr	Tu
MBA-P	SAL	Required	GSM-626-S1	Qiming Wang	Finance and Economics for Managers	6:00pm-9:50pm	4	M204	Tu
MBA-P	PDX	Required	GSM-627-P1	Andrew Kach	Operations and Information Management	6:00pm-9:50pm	4	PDX Ctr	Tu
Elective	PDX	Elective	GSM-630-P3	Jon Thompson	Seminar in Benefit-Cost Analysis	6:00pm-9:50pm	4	PDX Ctr	Thurs
Elective	PDX	Elective	GSM-630-P4	Brad Avakian	Business Law for Managers	6:00pm-9:50pm	4	PDX Ctr	Wed
CAS	SAL	BUS	BUS-2101	Debra Ringold	Introduction to Management	8:00am-9:30am	4	M204	Tu/Th
CAS	SAL	BUS	BUS-2102	Kieran O'Connor	Organizations -- Design, Management, and Change	1:00pm-4:00pm	4	M204	Th
CAS	SAL	BUS	BUS-2103	Romana Autrey	Accounting Principles & Practice	1:00pm-4:00pm	4	M204	Tu
CAS	SAL	BUS	BUS-2104	Henry Bi	Analytics & Modeling for Management Science	8:00am-9:30am	4	M204	Mo/We
CAS	SAL	BUS	BUS-3105	Debra Ringold	Marketing Principles & Practice	9:40am-11:10am	4	M204	Tu/Th

Summer 2022 Willamette MBA Planned Course Schedule

MBA-P	PDX	Required	GSM-631-P1	Anusha Ramesh	Strategic Management	6:00pm-9:50pm	4	MS103	Mo
MBA-P	PDX	Required	GSM-632-P1	Matthew Carlson & David Grau	IMAP	6:00pm-9:50pm	4	MS103	Tu
MBA-P	PDX	Required	GSM-626-P2&3	George Gu	Finance and Economics for Managers	6:00pm-9:50pm	4	MS104	Tu
MBA-P	PDX	Elective	GSM-630-P2	Polly Rizova	Data Ethics	6:00pm-9:50pm	4	MS104	Mo
MBA-P	PDX	Elective	GSM-630-P3	Brad Avakian	Business Law for Managers	6:00pm-9:50pm	4	MS103	We
MBA-P	PDX	Required	GSM-623-P4	Nicole Thibodeau	Accounting for Managers	6:00pm-9:50pm	4	MS104	Th
MBA-P	PDX	Required	GSM-624-P4	Polly Rizova	Managing Individuals, Teams and Organizations	6:00pm-9:50pm	4	MS103	We
MBA-P	SAL	Required	GSM-631-S1	Anusha Ramesh	Strategic Management	6:00pm-9:50pm	4	M204	Tu
MBA-P	SAL	Required	GSM-632-S1	Joan Reukauf & Chi Nguyen	IMAP	6:00pm-9:50pm	4	M204	Mo
MBA-P	SAL	Required	GSM-626-S2	George Gu	Finance and Economics for Managers	6:00pm-9:50pm	4	M201	Mo
MBA-P	SAL	Elective	GSM-628-S2	Gary Knight	Global Management and Innovation	6:00pm-9:50pm	4	M201	Tu
MBA-P	PDX	Elective	GSM-6294-01	Chris Magana	Student Investment Fund	6:00pm-9:50pm	4	MS103	Th