

# Fall 2022 and Spring 2023 MBA Course Schedule

Academic Calendar

## ***Fall 2022 Willamette MBA Planned Course Schedule (Subject to Change)***

<b>PROG</b>	<b>LOC</b>	<b>TYPE</b>	<b>CRSE. NO.</b>	<b>INSTRUCTOR</b>	<b>COURSE TITLE</b>	<b>TIME</b>	<b>CR</b>	<b>ROOM</b>	<b>DAY</b>
ECCC	SAL	Required	GSM-5103-01	Mike Hand	Data Analysis, Modeling & Decision Making	1:30-3:00pm	3	M201	Mo/We
ECCC	SAL	Required	GSM-5104-01	Kieran O'Connor	Managing Individuals, Teams, and Organizations	3:00-4:30pm	3	M201	Tu/Th
ECCC	SAL	Required	GSM-5105-01	Kawika Pierson	Accounting for Managers	10:30am-12:00pm	3	M201	Tu/Th
ECCC	SAL	Required	GSM-5108-01	Jim Ostler	PACE I: Practical Applications for Career and Enterprise	9:00am-12:00pm	3	M201	Mo
ECCC	SAL	Required	GSM-5108L-01	Jim Ostler	PACE Lab	10:30am-12:00pm	0	M201	We
ECCC	SAL	Required	GSM-5111-01	Jon Thompson	Finance & Econ I	8:30am-10:00am	3	M201	Tu/Th
ECCC	SAL	2nd-yr req	GSM-6121-01	Jon Thompson	Politics & Public Policy for Managers	1:00pm-2:30pm	3	A101	Tu/Th
ECCC	SAL	Experiential	GSM-6013A-01	Ron Hays	Philanthropic Investment for Community Impact	6:00pm-9:50pm	4	M301	Mo
ECCC	SAL	Elective	GSM-6014-01	Henry Bi	Management Analytics	1:30pm-3:30pm	4	M204	Mo/We
ECCC	SAL	Experiential	GSM-6020-01	Jake Hoskins	Marketing Analytics	6:00pm-9:50pm	4	M201	Tu
ECCC	Hybrid	Elective	GSM-6023-01	Robert Walker	Models for Choices and Forecasts	6:00pm-9:50pm	4	Hybrid	Mo
ECCC	SAL	Elective	GSM-6206-01	Kawika Pierson	Financial Statement Analysis	6:00pm-9:50pm	4	M201	Th
ECCC	SAL	Elective	GSM-6226-01	Bill Forster, Rob Wiltbank, Scott Davidson	Angel I	1:00pm-4:50pm	4	TBA	Fr
ECCC	SAL	Elective	GSM-6228-01	Bill Forster	Entrepreneurial Thinking	6:00pm-9:50pm	3	M201	We
ECCC	SAL	Elective	GSM-6249-01	Denise Hoover	Project Management	6:00pm-9:50pm	4	A101	Mo
ECCC	SAL	Elective	GSM-6260-01	Debra Ringold	Research for Marketing Decisions	10:00am-11:50am	4	M301	Tu/Th
ECCC	SAL	Elective	GSM-6268-01	Kieran O'Connor	Leadership	6:00pm-9:50pm	4	M204	Th
ECCC	SAL	Elective	GSM-6275-01	Andrew Kach	Global Purchasing & Supply Chain Management	10:00am-11:50am	4	A101	Mo/We
ECCC	SAL	Experiential	GSM-6291-01	Gilbert Park	Investments	6:00pm-9:50pm	4	A101	Tu
ECCC	SAL	Experiential	GSM-6292A-01	Chris Magana and Karan Iraddi	Student Investment Fund	6:00pm-9:50pm	4	M204	We
MBA-P	PDX	Required	GSM-621-P1	Ashley Nixon	LEAD: Leadership Effectiveness and Development	6:00pm-9:50pm	4	TBA	Mo
MBA-P	SAL	Required	GSM-621-S1	Ashley Nixon	LEAD: Leadership Effectiveness and Development	6:00pm-9:50pm	4	M204	Tu
MBA-P	PDX	Required	GSM-622-P1	Robert Walker	Data Analysis, Modeling and Decision Making	6:00pm-9:50pm	4	TBA	Tu
MBA-P	SAL	Required	GSM-622-S1	Mike Hand	Data Analysis, Modeling and Decision Making	6:00pm-9:50pm	4	M201	Mo

MBA-P	SAL	Required	GSMPR-625-S2	Jake Hoskins	Marketing: Creating Satisfied Consumers	6:00pm-9:50pm	4	M204	Mo
MBA-P	PDX	Required	GSMPR-627-P34	Andrew Kach	Operations and Information Management	6:00pm-9:50pm	4	TBA	We
MBA-P	PDX	Elective	GSMPR-629-PE	Brad Avakian	Politics and Public Policy for Managers	6:00pm-9:50pm	4	TBA	Mo
MBA-P	Hybrid	Elective	GSMPR-630-PE	Robert Walker	Models for Choices and Forecasts	6:00pm-9:50pm	4	Hybrid/A100/(P-TBA)	Mo
MBA-P	PDX	Required	GSMPR-631-P2	Ed Warnock	Strategic Management	6:00pm-9:50pm	4	TBA	Mo
MBA-P	PDX	Required	GSMPR-632-P2	Jim Ostler	IMAP	6:00pm-9:50pm	4	TBA	Tu
BSBA	SAL	BUS	BUS-2101-01	Debra Ringold	Introduction to Management	2:30pm-4:00pm	4	M204	Tu/Th
BSBA	SAL	BUS	BUS-2101-02	Debra Ringold	Introduction to Management	7:00pm-10:00pm	4	M302	Mo
BSBA	SAL	BUS	BUS-2102-01	Colin Birkhead	Organizational Leadership	9:40am-11:10am	4	M204	Mo/We
BSBA	SAL	BUS	BUS-2104-01	Henry Bi	Analytics & Modeling	9:40am-11:10am	4	M301	Mo/We
BSBA	SAL	BUS	BUS-3103-01	Romana Autrey	Managerial Accounting	11:20am-12:50pm	4	M301	Mo/We
BSBA	SAL	BUS	BUS-3104-01	Gilbert Park	Managerial Finance	9:40am-11:10am	4	M204	Tu/Th
BSBA	SAL	BUS	BUS-3105-01	Jake Hoskins	Marketing Principles & Practice	12:50pm-2:20pm	4	M204	Tu/Th

***Spring 2023 Willamette MBA Planned Course Schedule (Subject to Change)***

<b>PROG</b>	<b>LOC</b>	<b>TYPE</b>	<b>CRSE. NO.</b>	<b>INSTRUCTOR</b>	<b>COURSE TITLE</b>	<b>TIME</b>	<b>CR</b>	<b>ROOM</b>	<b>DAY</b>
ECCC	SAL	Required	GSM-5107-01	Jake Hoskins	Marketing: Creating Satisfied Consumers	1:30pm - 3:00pm	3	M201	Mo/We
ECCC	SAL	Required	GSM-5109-01	Jim Ostler	PACE II: Practical Applications for Careers and Enterprise	8:30am - 11:30am	3	M201	Tu
ECCC	SAL	Required	GSM-5109-01	Jim Ostler	PACE II: Lab	8:30am - 11:30am	3	M201	Th
ECCC	SAL	Required	GSM-5112-01	George Gu	Economics and Finance II	2:00pm - 3:30pm	3	M201	Tu/Th
ECCC	SAL	Required	GSM-5114-01	Henry Bi	Operations & Systems Management	8:30am - 10:00am	3	M201	Mo/We
ECCC	SAL	Elective	GSM-6011-01	Gary Knight	International Management	6:00pm - 9:50pm	4	TBD	Tu
ECCC	SAL	2nd-yr. Experiential Elective	GSM-6013B-01	Ron Hays	Philanthropic Investment in Community II	6:00pm - 9:50pm	4	M302	Mo
ECCC	SAL	2nd-yr. Elective	GSM-6017-01	George Gu	Valuation	6:00pm - 9:50pm	4	A101	Tu
ECCC	SAL	2nd-yr. Experiential Elective	GSM-6026-01	Andrew Kach	Sustainable Supply Chain Management	1:00pm - 4:50pm	4	A101	Mo
ECCC	PDX	Elective	GSM-6027-01	Robert Walker	Communicating with Data for Enterprise Decision-Making	6:00pm - 9:50pm	4	Propeller	Mo
ECCC	PDX	Elective	GSM-6028-01	Tim Johnson	Improving Managerial Intelligence via Behavioral Science	6:00pm - 9:50pm	4	Hoyt	Th

ECCC	SAL	2nd-yr Required	GSM-6123-01	Bill Forster	Strategic Management	8:30am - 11:30am	4	A101	Tu
ECCC	SAL	Elective	GSM-6201-01	Jon Thompson	Public Policy Studies	10:30am - 12:30pm	4	M301	Mo/We
ECCC	SAL	Elective	GSM-6203-01	Jon Thompson	Cost Benefit Analysis	3:30pm - 5:30pm	4	M301	Mo/We
ECCC	SAL	Experiential Elective	GSM-6211-01	Polly Rizova	Managing Organizational Change	10:30am - 12:30pm	4	M204	Mo/We
ECCC	SAL	Elective	GSM-6216-01	Mike Hand	Business/Economic Forecasting	3:30pm - 5:30pm	4	A101	Tu/Th
ECCC	PDX	2nd-yr. Experiential Elective	GSM-6227-01	Bill Forster	Angel Investing II	1:00pm - 5:00pm	4	Hoyt	Fr
ECCC	SAL	2nd-yr. Elective	GSM-6231-01	Debra Ringold	Strategic Marketing for Public and Private Not-for-Profit Organizations	3:30pm - 5:30pm	4	M301	Tu/Th
ECCC	SAL	Elective	GSM-6236-01	Ashley Nixon	HR Principles & Practice	6:00pm - 9:50pm	4	M204	Tu
ECCC	SAL	Elective	GSM-6272-01	Mike Hand	Data Science for Strategic Applications	12:00pm - 2:00pm	4	A101	Tu/Th
ECCC	SAL	Experiential Elective	GSM-6281-01	Bill Forster	Developing New Ventures	6:00pm - 9:50pm	4	M204	We
ECCC	SAL	2nd-yr. Elective	GSM-6283-01	Gilbert Park	Corporate Finance	6:00pm - 9:50pm	4	M301	Mo
ECCC	SAL	2nd-yr. Experiential Elective	GSM-6292B-01	Ernesto Toskovic	Student Investment Fund II	6:00pm - 9:50pm	4	M301	Th
MSDS	SAL	Elective	DATA-503-01	Jed Rembold	Data Engineering	6:00pm - 9:50pm	4	TBD	We
MBA-P	PDX	Required	GSM-621-P2	Ashley Nixon	LEAD: Leadership Effectiveness and Development	6:00pm - 9:50pm	4	Hoyt	Mo
MBA-P	PDX	Required	GSM-622-P2	Robert Walker	Data Analysis, Modeling & Decision Making	6:00pm - 9:50pm	4	Hoyt	Tu
MBA-P	PDX	Required	GSM-623-P1	Kawika Pierson	Accounting for Managers	6:00pm - 9:50pm	4	Connor	Mo
MBA-P	SAL	Required	GSM-623-S1	Kawika Pierson	Accounting for Managers	6:00pm - 9:50pm	4	M201	Tu
MBA-P	PDX	Required	GSM-624-P1	Kieran O'Connor	Managing Individuals, Teams, and Organizations	6:00pm - 9:50pm	4	Propeller	Tu
MBA-P	SAL	Required	GSM-624-S1	Polly Rizova	Managing Individuals, Teams, and Organizations	6:00pm - 9:50pm	4	M204	Mo
MBA-P	PDX	Required	GSM-625-P34	Jake Hoskins	Marketing: Decision-Making for Satisfied Consumers	6:00pm - 9:50pm	4	Hoyt	We
MBA-P	SAL	Required	GSM-627-S2	Andrew Kach	Operations and Information Management	6:00pm - 9:50pm	4	M201	Mo
MBA-P	PDX	Elective	GSM-630-01	Robert Walker	Communicating with Data for Enterprise Decision-Making	6:00pm - 9:50pm	4	Propeller	Mo
MBA-P	PDX	Elective	GSM-630-02	Tim Johnson	Improving Managerial Intelligence via Behavioral Science	6:00pm - 9:50pm	4	Hoyt	Th
BSBA	SAL	BUS	BUS-2101-01	Colin Birkhead	Introduction to Management in Business, Government, and Not-for- Profit Organizations	9:40am - 11:10am	4	M301	Tu/Th
BSBA	SAL	BUS	BUS-2102-01	Kieran O'Connor	Organizations -- Design, Management, and Change	7:00pm - 10:00pm	4	M204	Th
BSBA	SAL	BUS	BUS-2102-02	Kieran O'Connor	Organizations -- Design, Management, and Change	2:30pm - 5:30pm	4	M204	Th

BSBA	SAL	BUS	BUS-2103-01	Kawika Pierson	Accounting Principles & Practice	7:00pm - 10:00pm	4	M201	Th
BSBA	SAL	BUS	BUS-3104-01	Gilbert Park	Managerial Finance	2:30pm - 4:00pm	4	M204	Mo/We
BSBA	SAL	BUS	BUS-3105-01	Debra Ringold	Marketing Principles & Practice	12:50pm - 2:20pm	4	M204	Tu/Th
BSBA	SAL	BUS	BUS-3106W-01	Alex Subert	Strategic Communication and Career Development	9:40am - 11:10am	4	M204	Tu/Th
BSBA	SAL	BUS	BUS-3107-01	Colin Birkhead	New Ventures/International Venture	2:30pm - 4:00pm	4	A100	Tu/Th
BSBA	SAL	BUS	BUS-3504-01	Henry Bi	Operations Management	12:50pm - 2:20pm	4	M204	Mo/We
BSBA	SAL	BUS	BUS-3505-01	Tim Johnson	Stakeholder Cooperation and Nonmarket Strategy	11:15am - 12:45pm	4	M204	Tu/Th
BSBA	SAL	BUS	BUS-6201-01	Jon Thompson	Public Policy Studies	10:30am - 12:30pm	4	M301	Mo/We

***Summer 2023 Willamette MBA Planned Course Schedule (Subject to Change)***

PROG	LOC	TYPE	CRSE. NO.	INSTRUCTOR	COURSE TITLE	TIME	CR	ROOM	DAY
ECCC	PDX	Experiential Elective	GSM-6294-01	Chris Magana & Karan Iraddi	O'Neill Student Investment Fund	6:00pm - 10:00pm	4	Hoyt Classroom	Th
MBA-P	PDX	Required	GSMPR.P-623-P2	Foong Cheong	Accounting for Managers	6:00pm - 10:00pm	4	Hoyt Classroom	Tu
MBA-P	PDX	Required	GSMPR.P-624-P2	Polly Rizova	Managing Individuals, Teams, and Organizations	6:00pm - 10:00pm	4	Hoyt Classroom	Mo
MBA-P	PDX	Required	GSMPR.P-626-P14	George Gu	Finance and Economics for Managers	6:00pm - 10:00pm	4	Connor Classroom	We
MBA-P	PDX	Elective	GSMPR.P-630-PE3	Brad Avakian	Business Law for Managers	6:00pm - 10:00pm	4	Propeller Classroom	Mo
MBA-P	PDX	Elective	GSMPR.P-630-PE1	Foong Cheong	Automation, Coding, and Computational Thinking	6:00pm - 10:00pm	4	Seminar Classroom	Th
MBA-P	PDX	Elective	GSMPR.P-630-PE2	Polly Rizova	Policy, Ethics, and Human Beings	6:00pm - 10:00pm	4	Hoyt Classroom	We
MBA-P	PDX	Required	GSMPR.P-631-P3	Ed Warnock & Gary Knight	Strategic Management	6:00pm - 10:00pm	4	Seminar Classroom	We
MBA-P	PDX	Required	GSMPR.P-632-P3	Matthew Carlson	IMAP	6:00pm - 10:00pm	4	Conference Room	Th
MBA-P	SAL	Required	GSMPR.S-626-S1	George Gu	Finance and Economics for Managers	6:00pm - 10:00pm	4	M204	Tu
MBA-P	SAL	Elective	GSMPR.S-628-S1	Gary Knight	Global Management & Innovation	6:00pm - 10:00pm	4	M201	Mo
MBA-P	SAL	Elective	GSMPR.S-630-S1	Foong Cheong	Automation, Coding, and Computational Thinking	6:00pm - 10:00pm	4	M204	We
MBA-P	SAL	Required	GSMPR.S-631-S2	Ed Warnock & Gary Knight	Strategic Management	6:00pm - 10:00pm	4	M201	Tu
MBA-P	SAL	Required	GSMPR.S-632-S2	Joan Reukauf	IMAP	6:00pm - 10:00pm	4	M204	Mo