

2023/24 Planned Course Schedule

Fall 2023 Willamette MBA Planned Course Schedule (Subject to Change)

PROG	LOC	TYPE	CRSE. NO.	INSTRUCTOR	COURSE TITLE	TIME	CR	ROOM	DAY
ECCC	SLM	Core	GSM-5103-01	Mike Hand	Data Analysis, Modeling & Decision Making	2:50 PM- 4:20 PM	3	M201	T, TH
ECCC	SLM	Core	GSM-5104-01	Kieran O'Connor	Managing Individuals, Teams, and Organizations	9:40 AM- 11:10 AM	3	M201	T, TH
ECCC	SLM	Core	GSM-5105-01	Foong Cheong	Accounting for Managers	1:10 PM- 2:40 PM	3	TBD	M, W
ECCC	SLM	Core	GSM-5108-01	Jim Ostler	PACE	8:30 AM- 11:30 AM	3	M201	M
ECCC	SLM	Core	GSM-5108L-01	Jim Ostler	PACE Lab	8:30 AM- 11:30 AM		M201	W
ECCC	SLM	Core	GSM-5111-01	Jon Thompson	Finance & Economics I	1:10 PM- 2:40 PM	3	M201	T, TH
ECCC	SLM	2-yr Req	GSM-6121-01	Jon Thompson	Politics & Public Policy for Managers	8:00 AM- 9:30 AM	3	M201	T, TH
ECCC	SLM	Experiential Elective	GSM-6004-01	Jake Hoskins	Digital E-Commerce Analytics	1:10 PM- 5:10 PM	4	M204	T
ECCC	SLM	Experiential Elective	GSM-6013A-01	Ron Hays	Philanthropic Investment for Community Impact	6:00 PM- 10:00 PM	4	M301	T
ECCC	SLM	Elective	GSM-6017-01	George Gu	Valuation	1:10 PM- 3:10 PM	4	M204	M, W
ECCC	SLM	Elective	GSM-6030-01	Foong Cheong	Automation, Coding, and Computational Thinking	6:00 PM- 10:00 PM	4	M302	W
ECCC	SLM	Elective	GSM-6031-01	Jane Machin	Design, Creativity & Innovation	6:00 PM- 10:00 PM	4	M204	M
ECCC	SLM	Experiential Elective	GSM-6226-01	Jim Ostler, Rob Wiltbank, Scott Davidson	Angel Investing I	1:10 PM- 5:10 PM	4	TBD	F
ECCC	SLM	Elective	GSM-6249-01	Denise Hoover	Project Management	6:00 PM- 10:00 PM	4	M204	TH
ECCC	SLM	Elective	GSM-6260-01	Debra Ringold	Research for Marketing Decisions	1:10 PM- 3:10 PM	4	M301	M, W
ECCC	SLM	Elective	GSM-6268-01	Kieran O'Connor	Leadership	1:10 PM- 5:10 PM	4	M204	TH
ECCC	SLM	Experiential Elective	GSM-6281-01	Anusha Ramesh	Developing New Ventures	6:00 PM- 10:00 PM	4	M204	W
ECCC	SLM	Elective	GSM-6291-01	Gilbert Park	Investments	6:00 PM- 10:00 PM	4	A111	T
ECCC	SLM	Experiential Elective	GSM-6292A-01	Gilbert Park, Chris Magana, Karan Iraddi	Student Investment Fund	6:00 PM- 8:00 PM	2	A100	TH
MBA-P	PDX	Required	GSM-621-P3	Ashley Nixon	LEAD	6:00 PM- 10:00 PM	4	Hoyt Classroom	We
MBA-P	PDX	Required	GSM-622-P3	Jake Hoskins	Data Analysis, Modeling & Decision Making	6:00 PM- 10:00 PM	4	Conference Room	Th
MBA-P	PDX	Required	GSM-627-P12	Pritha Dutta	Operations & Information Management	6:00 PM- 10:00 PM	4	Hoyt Classroom	Tu
MBA-P	PDX	Elective	GSM-629-PE1	Brad Avakian	Politics & Public Policy for Managers	6:00 PM- 10:00 PM	4	Hoyt Classroom	Mo
MBA-P	PDX	Elective	GSM-630-PE2	Alex Russell	Mergers, Acquisitions, and Restructurings	6:00 PM- 10:00 PM	4	Seminar Room	We
MBA-P	PDX	Required	GSM-631-P4	Anusha Ramesh	Strategic Management	6:00 PM- 10:00 PM	4	Hoyt Classroom	Th
MBA-P	PDX	Required	GSM-632-P4	Matthew Carlson	IMAP	6:00 PM- 10:00 PM	4	Conference Room	We
MBA-P	SLM	Required	GSM-621-S2	Ashley Nixon	LEAD	6:00 PM- 10:00 PM	4	M201	Mo
MBA-P	SLM	Required	GSM-622-S2	Mike Hand	Data Analysis, Modeling & Decision Making	6:00 PM- 10:00 PM	4	M201	Tu
MBA-P	SLM	Required	GSM-625-S1	Jane Machin	Marketing: Creating Satisfied Consumers	6:00 PM- 10:00 PM	4	M204	Tu
BUS	SLM	BUS	BUS-2101-01	Colin Birkhead	Introduction to Management	1:10 PM- 2:40 PM	4	A101	T, TH
BUS	SLM	BUS	BUS-2101-02	Colin Birkhead	Introduction to Management	2:50 PM- 4:20 PM	4	A101	T, TH
BUS	SLM	BUS	BUS-2102-01	Tim Johnson	Organizations -- Design, Management, and Change	8:00 AM- 9:30 AM	4	A101	T, TH
BUS	SLM	BUS	BUS-2102-02	Tim Johnson	Organizations -- Design, Management, and Change	9:40 AM- 11:10 AM	4	A101	T, TH
BUS	SLM	BUS	BUS-2103-01	Giancarl Johnson	Accounting Principles & Practice	7:00 PM- 10:00 PM	4	M301	W
BUS	SLM	BUS	BUS-2104-01	Henry Bi	Analytics & Modeling	1:10 PM- 2:40 PM	4	A101	M, W
BUS	SLM	BUS	BUS-2104-02	Henry Bi	Analytics & Modeling	2:50 PM- 4:20 PM	4	A101	M, W
BUS	SLM	BUS	BUS-3103-01	Romana Autrey	Managerial Accounting	2:50 PM- 4:20 PM	4	A111	T, TH
BUS	SLM	BUS	BUS-3104-01	George Gu	Managerial Finance	7:00 PM- 10:00 PM	4	M301	M
BUS	SLM	BUS	BUS-3105-01	Debra Ringold	Marketing Principles & Practice	9:10 AM- 10:40 AM	4	M301	M, W
BUS	SLM	BUS	BUS-3106W-01	Alex Subert	Strategic Communication and Career Development	9:40 AM- 11:10 AM	4	A100	T, TH
BUS	SLM	BUS	BUS-3999-01	Tim Johnson	Managing with AI	1:10 PM- 2:40 PM	4	A111	T, TH
BUS	SLM	BUS	BUS-4201-01	Ashley Nixon	Leadership and Career Development	11:40 AM- 2:40 PM	4	A100	M

Spring 2024 Willamette MBA Planned Course Schedule (Subject to Change)

PROG	LOC	TYPE	CRSE. NO.	INSTRUCTOR	COURSE TITLE	TIME	CR	ROOM	DAY
ECCC	Salem	Core	GSM-5107-01	Jane Machin	Marketing for Satisfied Consumers	8:30am-11:30am	3	M201	Tu
ECCC	Salem	Core	GSM-5109-01	Jim Ostler	PACE II	8:30am-11:30am	4	M201	Th
ECCC	Salem	Core	GSM-5109L-01	Jim Ostler	PACE Lab	1:10pm-4:10pm		M201	Tu
ECCC	Salem	Core	GSM-5112-01	George Gu	Finance & Economics II	2:50pm-4:20pm	3	M201	Mo/We
ECCC	Salem	Core	GSM-5114-01	Pritha Dutta	Operations & Systems Management	1:10pm-4:10pm	3	M201	Th
ECCC	Salem	2nd-yr Req	GSM-6123-01	Anusha Ramesh	Strategic Management	1:10pm-4:10pm	3	A101	Th
ECCC	Salem	Elective	GSM-6011-01	Gary Knight	International Management	6:00pm-10:00pm	4	A100	Tu
ECCC	Salem	2nd-yr Experiential Elective	GSM-6013B-01	Ron Hays	Philanthropic Investment for Community Impact II	6:00pm-10:00pm	4	M302	Tu
ECCC	Salem	Elective	GSM-6024-01	Kieran Oconnor	Managerial Decision-Making & Negotiation	6:00pm-10:00pm	4	M204	Th
ECCC	Salem	Elective	GSM-6032-01	Tim Johnson	Managing with AI	6:00pm-10:00pm	4	M201	We
ECCC	Salem	Elective	GSM-6099-01	Jake Hoskins	CSR, ESG and Approaches to Ethical Management	6:00pm-10:00pm	4	M301	We
ECCC	Salem	Elective	GSM-6203-01	Jon Thompson	Cost Benefit Analysis	10:20am-12:20pm	4	A111	Mo/We
ECCC	Salem	Elective	GSM-6206-01	Kawika Pierson	Financial Statement Analysis	6:00pm-10:00pm	4	M201	Mo
ECCC	Salem	Experiential Elective	GSM-6211-01	Polly Rizova	Managing Organizational Change	10:20am-12:20pm	4	M204	Mo/We
ECCC	Salem	Elective	GSM-6219-01	Henry Bi	Spreadsheet Modeling	12:40pm-2:40pm	4	Smullin 119	Mo/We
ECCC	Salem	2nd-yr Experiential Elective	GSM-6227-01	Jim Ostler, R. Wiltbank, S. Davidson	Angel Investing II	1:10pm-5:10pm	4	A100	Fr
ECCC	Salem	2nd-yr Elective	GSM-6258-01	Qiming Wang	International Finance	1:10pm-5:10pm	4	M301	Tu
ECCC	Salem	2nd-yr Elective	GSM-6264-01	George Gu	Financial Derivatives	6:00pm-10:00pm	4	A111	Mo
ECCC	Salem	Experiential Elective	GSM-6272-01	Mike Hand	Data Science for Strategic Applications	10:20am-12:20pm	4	M301	Mo/We
ECCC	Portland	Experiential Elective	GSM-6281-01	Anusha Ramesh	Developing New Ventures	6:00pm-10:00pm	4	Propeller Room	We
ECCC	Salem	2nd-yr Elective	GSM-6283-01	Qiming Wang	Corporate Finance	9:40am-11:40am	4	M301	Tu/Th
ECCC	Salem	2nd-yr Experiential Elective	GSM-6292B-01	Gilber Park, E. Toskovic	Student Investment Fund II	6:00pm-8:00pm	2	A100	We
ECCC	Salem	Experiential Elective	GSM-7261G-02	Gary Knight, Ashley Nixon	Global Study/Management Abroad (Instructor Approval Required – <i>Apply here.</i>)	9:30am-1:30pm	4	M204	Sa
MBAP	Portland	MBAP	GSM-623-P3	Foong Cheong	Accounting for Managers	6:00pm-10:00pm	4	Hoyt Classroom	Th
MBAP	Salem	MBAP	GSM-623-S2	Foong Cheong	Accounting for Managers	6:00pm-10:00pm	4	M201	Tu
MBAP	Portland	MBAP	GSM-624-P3	Polly Rizova	Managing Individuals, Teams and Organizations	6:00pm-10:00pm	4	Hoyt Classroom	We
MBAP	Salem	MBAP	GSM-624-S2	Polly Rizova	Managing Individuals, Teams and Organizations	6:00pm-10:00pm	4	M204	Mo
MBAP	Portland	MBAP	GSM-625-P12	Jane Machin	Marketing: Decision-Making for Satisfied Consumers	6:00pm-10:00pm	4	Hoyt Classroom	Tu
MBAP	Salem	MBAP	GSM-627-S1	Pritha Dutta	Operations & Systems Management	6:00pm-10:00pm	4	M204	Tu
BUS	Salem	BUS	BUS-2101-01	Colin Birkhead	Introduction to Management	8:00am-9:30am	4	A101	Tu/Th
BUS	Salem	BUS	BUS-2103-01	Kawika Pierson	Accounting Principles & Practice	1:10pm-2:40pm	4	A101	Mo/We
BUS	Salem	BUS	BUS-2999-T	Colin Birkhead	Business for Transfer Students (1st half-semester)	1:10pm-2:40pm	1	A100	We
BUS	Salem	BUS	BUS-3104-01	Gilbert Park	Managerial Finance	10:20am-11:50am	4	A101	Mo/We
BUS	Salem	BUS	BUS-3105-01	Chris Susen	Marketing Principles & Practice	7:00pm-10:00pm	4	M301	Tu
BUS	Salem	BUS	BUS-3107-01	Colin Birkhead	New Ventures/International Venture	9:40am-11:10am	4	A101	Tu/Th
BUS	Salem	BUS	BUS-3108-01	Pritha Dutta	Project Management	1:10pm-4:10pm	4	A111	Tu
BUS	Salem	BUS	BUS-3504-01	Henry Bi	Operations Management	7:00pm-10:00pm	4	M204	We
BUS	Salem	BUS	BUS-3505-01	Jon Thompson	Stakeholder Cooperation and Nonmarket Strategy	1:10pm-2:40pm	4	A111	Mo/We
BUS	Salem	BUS	BUS-4299-C	Gilbert Park	International Collegiate Business Strategy Competition	7:00pm-10:00pm	4	M302	Mo
BUS	Salem	BUS	BUS-4801-01	Jim Ostler	Global Strategic Management	1:10pm-4:10pm	4	A111	Th
BUS	Salem	BUS	MATH-138-02	Mike Hand	Statistics in the Practice of Management	2:50pm-4:20pm	4	M301	Mo/We

Summer 2024 Willamette MBA Planned Course Schedule (Subject to Change)

PROG	LOC	TYPE	CRSE. NO.	INSTRUCTOR	COURSE TITLE	TIME	CR	ROOM	DAY
ECCC	Salem	Elective	GSM-6222-01	Kawika Pierson	Business Dynamics	6:00-10:00pm	4	M204	Th
ECCC	PDX	Elective	GSM-6294-01	Chris Magana, Karan Iraddi	Student Investment Fund	6:00-10:00pm	4	Conference Room	Th
MBAP	PDX	Required	GSM-625-P34	Chris Susen	Creating and Implementing Market-Driven Strategies	6:00-10:00pm	4	Hoyt Classroom	Th
MBAP	Salem	Required	GSM-625-S23	Chris Susen	Creating and Implementing Market-Driven Strategies	6:00-10:00pm	4	M201	Mo
MBAP	PDX	Required	GSM-626-P234	Qiming Wang	Finance and Economics for Managers	6:00-10:00pm	4	Hoyt Classroom	We
MBAP	Salem	Required	GSM-626-S23	Qiming Wang	Finance and Economics for Managers	6:00-10:00pm	4	M201	Tu
MBAP	PDX	Elective	GSM-630-P2	Polly Rizova	Policy, Ethics, and Human Beings	6:00-10:00pm	4	Hoyt Classroom	Mo
MBAP	PDX	Required	GSM-631-P1	Ed Warnock	Strategic Management	6:00-10:00pm	4	Conference Room	Tu
MBAP	Salem	Required	GSM-631-S1	Gary Knight	Strategic Management	6:00-10:00pm	4	M204	Tu
MBAP	PDX	Required	GSM-632-P1	Matthew Carlson	IMAP	6:00-10:00pm	4	Conference Room	Mo
MBAP	Salem	Required	GSM-632-S1	Joan Reukauf & Chris Hanson	IMAP	6:00-10:00pm	4	M204	Mo